



Himachal Pradesh General Industries Corporation Ltd.

(H.P. Govt. Undertaking)

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Date 13/09/2022

Rakesh Kumar Prajapati, IAS
Managing Director

Subject : REGARDING SUPPLY OF MODULAR AND OTHER FURNITURE ITEMS.

It gives me immense pleasure to inform that HPGIC has its own furniture factories located at Bilaspur, Chambaghat and furnishing division at Shimla and is engaged in the manufacture and supply of good quality office, home and school/colleges furniture items for the last four decades and has been meeting the requirement of different kinds of furniture to different Department/Educational institute / Board /Hospital / PSU to the entire satisfaction of all customers in public and private sectors. Due to better quality of furniture produced by its factories, the home, office and school furniture is very much popular amongst the people in Himachal. In addition to this HPGIC is also engaged in doing the job work of ceiling/paneling/electrical works/other civil works on turnkey basis.

In order to meet the requirement of customers for various modular furniture items, the Corporation has obtained dealership of reputed companies like M/s Varpar International Pvt. Ltd., M/s RBJ Steel Pvt. Ltd., M/s Avitron Components Pvt. Ltd., and M/s Finex Kitchen Pvt. The process of obtaining of dealership has been adopted due to the increased demand for various modular furniture items from the customers in public and private. Here it is important to mention that the rate of furniture items may differ even for similar products depending upon the quality of material used and its size. The HPGIC has the mandate for manufacture of furniture items as part of its commercial activities under the main objects of Memorandum and Articles of Association. Further, the Corporation has obtained dealership by calling of Expression of Interest by imposing certain terms and conditions and hence adopted transparent method for obtaining dealership of the reputed/branded furniture manufacturing companies and these companies have also assured better and immediate services including aftersales services as well. This arrangement has the approval of the Board of Directors of the Corporation.

Units :- Country Liquor Bottling Plant, Mehatpur. Phone: 01975-232087, ● Country Liquor Bottling Plant, Parwanoo Ph. : 01792-232331
Furniture Factory, Bilaspur Phone: 01978-224637, ● Furniture & Furnishing Division, SDA Complex, Shimla-9, Ph. : 0177-2622390
● Furniture & Furnishing Division, SDA Complex, Shimla-9, Ph. : 0177-2622390

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It is further informed that to procure the modular and other HPGIC factory made furniture items, you may have to get in touch with the Manager Incharge of respective factories/division. Based upon your requirement, HPGIC will issue proforma invoice(s) to the indenting customers. The user/indenting offices/customers will have to deposit requisite funds with the Manager Incharge of the concerned factory in an advance alongwith the supply order for execution. On completion of consignment / supply order, work completion report is to be provided to HPGIC by the indenting department to enable us to release the payment to the respective companies / factories concerned.

It is further informed that HPGIC has ensured that the supplies to all the customers in public and private sector are made at cheaper rates throughout the State of HP and HPGIC will provide 5 % discount on MRP on the order value upto Rs. 10.00 Lac, 10% discount on the order value above Rs. 10.00 Lac. In addition to this, the HPGIC will supply furniture items on F.O.R basis which will further reduce the cost of furniture items on account of freight to all the customers. In this way, all the customers (in public and private sector) will save considerable amount by getting discount ranging from 5% to 10% on the ordered quantity depending upon the value of order.

The Corporation will also register its own products as well as the products under General Dealership Category alongwith companies i.e. M/s Varpar International Pvt. Ltd., M/s RBJ Steel Pvt. Ltd., M/s Avitron Components Pvt. Ltd., and M/s Finex Kitchen Pvt.

Though, HPGIC has taken all care to complete the required process, but the indenting customers in public and private sector are free to obtain rates of all the companies from whom the Dealership in "General Dealership Category" has been taken by HPGIC which will form a sort of limited tender/quotation for the indentors/customers. Further, the Corporation itself manufacture all types of furniture items i.e. home furniture, office, school and colleges, conference furnitures, hotel and hospital furniture alongwith job work of paneling, ceiling, fabrication work, electrical work etc for which the rates can also be obtained from the furniture factories located at Shimla, Chambaghat and Bilaspur.

In view of above, it is requested that your valuable orders may please be placed with HPGIC as per your choice and according to the budget available with you and we will assure you our best ,prompt and efficient service and immediate aftersales services as well .

*All the Heads of Departments,
Universities, Boards, Corporations,*

Yours


Rakesh Kumar Prajapati, IAS